

Time Allotted : 3 Hours
Full Marks : 70

The figures in the margin indicate full marks.
Candidates are required to give their answers in their own words as far as practicable.

## GROUP - A

( Multiple Choice Type Guestions )

1. Choose the correct alternatives for any ten of the following :
$10 \times 1=10$
i) Analysis based on 'quantity and rate of consumption of items' is known as
a) HML analysis
b) FSN analysis
c) SDE analysis
d) ABC analysis.
ii) FOB refers to
a) Free On Board
b) Free On Bus
c) Free On Business
d) None of these.
iii) Pre-requisite for modern materials management in hospitals is
a) Meticulous planning
b) Accurate demand estimation
c) Appropriate staffing
d) All of these.
a) shortage cost
b) inventory carrying eost
c) replacement cost
d) none of these.
v) DGS \& D normally offers 3 types of contractual services except
a) Fixed quantity contract
b) Running contract
c) Rate contract
d) Annual maintenance.
vi) Advantages of group purchasing are all, except
a) reduction of cost of materials purchased
b) information sharing and standardization
c) reduced control and diversity within groups
d) labour reduction and enhancement of purchasing operation.
vii) "Two Bin System" for inventory control is a part of
a) Cyclic ordering system
b) Fixed order quantity system
c) Both (a) \& (b)
d) None of these.
viii) consumption of items at the departmental level.
a) HML analysis
b) FSN analysis
c) ABC analysis
d) XYZ analysis.
ix) Indents are generally made by different departments and sent to purchasing authority in the hospital, except
a) Annual indents
b) Supplementary indents
c) Emergent indents
d) Urgent indents.
x) The methods by which a buyer formulates the right price are all, except
a) Public price list
b) Valve analysis
c) Competitive bidding
d) Negotiation.
xi) Blood components should ideally be started at a temperature of
a) $2^{\circ} \mathrm{C}-10^{\circ} \mathrm{C}$
b) $\quad 15^{\circ} \mathrm{C}$ to $25^{\circ} \mathrm{C}$
c) $-18^{\circ} \mathrm{C}$
d) $-2^{\circ} \mathrm{C}$ to $10^{\circ} \mathrm{C}$.
xii) The Sale of Goods Act came into force in the year
a) 1930
b) 1935
c) 1940
d) None of these.
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                    GROUP - B
(Short Answer Type Questions )
Answer any three of the following.
3\times5=15
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2. Write a note on importance of dietary services in a hospital.
3. Explain the concept of lead time.
4. What are the factors to be considered in vendor evaluation ?
5. Discuss the concept of Annual Maintenance Contract.
6. Outline the importance of inventory control and management in health care units.
7. Give an outline of a model contract for hospital laundry services.
8. What are the principles of sourcing ? Explain the legal aspects of purchasing.
$7+8$
9. Explain various steps in a purchasing cycle. Give an overview of Drug Control Act.
10. a) What are the assumptions of basic EOQ model and to what extent do they limit the usefulness of the model?
b) A company has 1200 units per month of an electronic component each costing Rs. 2. Placing each order costs Rs. 50 and the carrying cost is $6 \%$ per year of the average inventory.
i) Find EOQ
ii) If the company gets $5 \%$ discount, and if it places single order, should they accept the discount offer ?
11. Write short notes on any three following :
a) Essentials of a valid contract
b) Purchase management
c) Principles of storage
d) Vendor development and vendor rating.
