| | Utech |
|---------------------------|--------------------------------------|
| Name: | |
| Roll No.: | A Spring (5' Exercising 2nd Explored |
| Invigilator's Signature : | |

CS/HM/SUPPLE/SEM-6/BHM-603/2010 2010

ORGANIZATIONAL BEHAVIOUR

Time Allotted: 3 Hours Full Marks: 70

The figures in the margin indicate full marks.

Candidates are required to give their answers in their own words as far as practicable.

GROUP - A

(Multiple Choice Type Questions)

 $1. \quad \hbox{Choose the correct alternatives for the following}:$

 $10 \propto 1 = 10$

- i) The father of Administrative Management is
 - a) Taylor

- b) Fayol
- c) Webber
- d) none of them.
- ii) In ERG theory, 'E' stands for
 - a) Eager

- b) Early
- c) Existence
- d) none of these.

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CS/HM/SUPPLE/SEM-6/BHM-603/2010 The management has functions iii) a) 5 b) c) 4 d) none of these. Machiavelli theory told about Moch man March man a) Mach man d) none of them. c) MBO means v) setting goals by superior a) setting goals by subordinate b) both (a) and (b) c) none of these. d) vi) In S-O-B-C model 'S' stands for a) Situation b) Stimuli c) Status d) none of these. vii) The last need in Maslow's need theory is a) Safety b) Actualization Psychological c) d) none of these. viii) The concept of Achievement theory was a contribution of

b)

d)

Likert

Vroom.

McGregor

McClelland

a)

c)



- ix) 9, 9 in Managerial grid means
 - a) task

b) team

c) rigid

- d) none of these.
- x) The Managerial grid theory is the concept of
 - a) Blake & Mouton
- b) John Dunlop
- c) Pattrick
- d) none of them.

GROUP - B

(Short Answer Type Questions)

Answer any *three* of the following.

 $3 \propto 5 = 15$

- 2. Define values. State the importance of values in an Organization.
- 3. Discuss the various Personality determinants with suitable examples.
- 4. State the different challenges and opportunities for Organizational Behaviour.
- 5. Explain what is attitude and state the different kinds of attitudes under OB.
- 6. Discuss the concept of Transactional Analysis with suitable examples.

GROUP - C

(Long Answer Type Questions)

Answer any three of the following.

 $3 \propto 15 = 45$

- Define the concept of Motivation. Discuss the major theories of Motivation namely Maslow's Need Hierarchy theory and Herzberg's 2 factor Motivation theory.
 3 + 12
- 8. What do you understand by the term 'Leadership'? Discuss the various theories of Leadership namely Trait theory,

 Behavioural theory and Situational theory.

 3 + 12
- Discuss the concept of Organizational Behaviour and its importance in the current scenario. State the contributing disciplines to the field of Organizational Behaviour.
- 10. What is Perception? Discuss the various factors affecting Perception. State the frequently used shortcuts in judging other individuals in an Organization. 2 + 8 + 5
- 11. State the types of Groups. Explain the stages of a Group Development. 5 + 10

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