



Name : .....  
Roll No. : .....  
Invigilator's Signature : .....

**CS / BNS / SEM-6 / BNS-604 / 2011**

**2011**

**SHIPPING MANAGEMENT**

*Time Allotted : 3 Hours*

*Full Marks : 70*

*The figures in the margin indicate full marks.*

*Candidates are required to give their answers in their own words  
as far as practicable.*

**GROUP – A**

**( Objective Type Questions )**

1. All questions in this section are mandatory and carry equal marks : 10 × 1 = 10

A. Choose the correct alternatives for the following :

- i) The different types of training are — Technical skills, Interpersonal skills and
  - a) Performance evaluation skills
  - b) Problem solving skills
  - c) both (a) and (b)
  - d) none of these.



- ii) Three of the more common organizational designs found in use are simple structure, the bureaucracy and the
- a) virtual organisation      b) matrix structure
- c) team structure              d) none of these.
- iii) The term ..... refers to the degree to which decision making is concentrated at a single point in the organisation.
- a) centralization                b) decentralization
- c) both (a) and (b)              d) none of these.
- iv) The basic principle of management is
- a) maintain industrial peace
- b) create market demand
- c) planning organizing leading, controlling
- d) ethics of decision making.
- v) Who professed the hygiene theory of motivation ?
- a) Douglas McGregor          b) Abraham Maslow
- c) Herzberg                        d) Philip Kotler.



B. Answer the following questions :

- vi) What do you understand by SAFE BERTH ?
- vii) What is dirty Bill of Lading ?
- viii) What do you mean by MATE's receipt ?
- ix) What do you understand by 'Boat Note' ?
- x) What do you mean by LAY TIME ?

**GROUP – B**  
**( Short Answer Type Questions )**

Answer any *three* of the following. 3 × 5 = 15

- 2. Describe Documentary Credit System with flow diagram.
- 3. What is the function of DPA ?
- 4. Define MBO (Management by Objectives) and state how far it is practicable.
- 5. Define the role of the World Bank.
- 6. Discuss Maslow's Hierarchy of Needs Theory.
- 7. What is multimodal transportation ? What are the duties of a multimodal transport operator (MTO) ?

**GROUP – C**  
**( Long Answer Type Questions )**

Answer any *three* of the following. 3 × 15 = 45

- 8. Discuss Harsey & Blanchard's Situational Leadership Theory.

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9. a) Differentiate between voyage charter and time charter.  
b) Draw a block diagram of shipboard organisation chart.
10. Discuss briefly the various types of Interpersonal Communication with appropriate examples.
11. Write short notes on :
  - a) IMF
  - b) IMO
  - c) ILO
  - d) WTO
  - e) UNCTAD.
12. What is Maritime Fraud ? Describe various Maritime Frauds.
13. a) Explain the difference between Fixed (or capital costs) and Daily Running (or daily operating) and Voyage costs.  
b) How are freight rates fixed components of a linear freight ?
14. a) Explain how piracy affects the economy of shipping.  
b) What measures can be taken on board the ship to reduce piracy ?

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