



Time Allotted : 3 Hours

Full Marks :70

*The Figures in the margin indicate full marks.
Candidate are required to give their answers in their own words as far as practicable*

Group-A (Very Short Answer Type Question)

1. Answer any ten of the following : [1 x 10 = 10]
- (i) Divisional organization structure is based on
 - (ii) Importance of Leadership includes:
 - (iii) Which is not essential element of an effective control system?
 - (iv) The first function of Management
 - (v) "Harmony, Not Discord" Principle is concerned with _____
 - (vi) One of the major elements of Planning process is
 - (vii) Accountability is the:
 - (viii) A motivation based on force or fear is called
 - (ix) Remedial actions taken to prevent deviation in future is called
 - (x) The Managerial Skills by Robert Katz includes:
 - (xi) 'Esprit de corps' means
 - (xii) The concept of Management by Objectives was introduced by

Group-B (Short Answer Type Question)

Answer any three of the following

[5 x 3 = 15]

- ✓ 2. What do you mean by the word "Management"? [5]
3. Explain the principle of scalar chain. [5]
4. What are the primary characteristics of the Contingency Approach? [5]
- ✓ 5. Write a short notes on MBO. [5]
6. What are the advantages or disadvantages of Contingency Approach? [5]

Group-C (Long Answer Type Question)

Answer any three of the following

[15 x 3 = 45]

- ✓ 7. Discuss 14 Principles of Henry Fayol. [15]
8. (a) What do you mean by the word "Planning"? [1]
(b) Discuss briefly the steps of Planning Process. [14]
9. (a) How many levels of Management are there? [3]
(b) Discuss briefly the different Levels of Management. [12]
10. (a) Discuss briefly the features of Elton Mayo's Human Relation Approach. [7]
(b) Discuss briefly the contribution of Elton Mayo to Management Thought [8]
11. (a) Who proposed Human Relation Approach? [1]
(b) Discuss briefly the conclusions of the Hawthorne Experiments. [14]